First State Military Academy Board Meeting

January 23, 2017

Moment of Silence

Quorum present, meeting called to order @ 1735.

Board Members Present: K Yencer; S. Kidner, J Berg., D Fiori., C Fifer, S Sack.

Staff/Founding Committee Members: Commandant Gallucci, SMI COL Robert Wallace, Dave McGuigan,

Owners Rep./FSMA

Motion to Approve Agenda, 2nd, Passed 6 to 0

Opening Remarks:

PSO - No Report.

Secretary's Report: December 19 Minutes presented. Motion to Approve minutes, 2nd, Passed 6 to 0.

Public Comments: None

Treasurer's Report: Presented WSFS banking statements for Dec '17. Report submitted shows the \$125k deposit for the renovations into savings acct. Checking shows about \$3225 in account. Three payments made so far including to City of Clayton, building permits, etc.

Strongpoint Comm - Reviewed 4 Jan letter sent by Strongpoint to FSMA resigning from the project effectively immediately. Discussion about next steps and seeking a partnership that can help out of the state.

Grant Applications - Curt F offered three different possible applications could be pursued by FSMA. CenDEL Foundation, Rotary and USDA grant. Due dates are around April or May of 2018.

Finance Report: Presented by Commandant Gallucci. December numbers and budget narrative presented. Revenues tracking now as expected. Discussion about final FY18 budget presented. Expected to have \$502k without summer encumbrances ending the year. Motion to Approve final FY18 budget, 2nd, passed 6 to 0. Web Monthly Finance Report presented, 2nd, Passed 6 to 0.

CBOC: Chair Jenn D. - No Report Attached. Monthly dates for '18: 8 Feb., 8 Mar. starting at 1300.

Commandants Report: Report Attached. Commandant reported 222 applications of which 176 are freshman. Discussion on possible Open House in March - event/mailer will be sent. Discussion about a new teacher hire, resume reviewed. Motion to accept new teacher Adam McCarthy, 2nd, passed 6 to 0. Related to this, discussion about teacher job fairs this spring, and maybe FSMA doing our own fair.

Next, SMI presented review of the JROTC program, dates for coming Drill Meets and other events. No word as to impact on our NDCC status from Quantico. Further discussion about FSMA conducting a Leadership Camp for 100 to 150 Cadets this summer. Concerns with logistics and financial support.

Committee Reports:

Academic: Chair Sean T. Report Attached. We have 42 Cadets to graduate this Spring with 31 applying to 2 or 4 year schools, 5 Military, 7 entering workforce.

Communication/Marketing/Enrollment: Chair Dawn F. Reported activity on Board's website - Facebook postings have dramatically spiked/up 119%. Discussed MOAA reach-out to their Board - getting an article written.

H/R (Open): This committee shall be discontinued until call of the Chair.

Facilities: Chair Kevin Y. Dave M FSMA Owner's Rep reported the Q hut and entrance off Duck Creek road have been laid out/staked. Shifted position will give us more room off the back and bring it closer to ring road. Discussion about prices for concrete, excavation of soil, and sod for the field. Bids will be going out. Permits needed from Fire Marshall, Kent Conservation District, City of Clayton - all in process.

Organizational Issues: Discussion about Becker Morgan debt -agreed to pay \$2000 a month until fully paid by school. Discussion about Board Governance needed as part of the school's Charter Renewal this April. Potential cost is about \$2500 for a four hour DANA program/course. Looked at dates in March.

Next Meeting: 27 February 2018 at 5:30 p.m. at First Military Academy, Clayton, DE.

Closing Remarks: Regular Meeting adjourned at 1925 hours.